

## RAISING YOUR SUPPORT

### WHEN DO I BEGIN?

1. **NOW! IMMEDIATELY.**
2. **GOAL: To have Most of your support raised over the Break.**

### WHERE DO I BEGIN?

Here are a few suggestions to help you as you seek to **communicate your desire to go on the HBM Missions Trip**. Keep in mind that **communicating your burdens and needs during the BREAK is IMPERATIVE!**

1. **Show** the DVD
2. **Give** your testimony
3. **Send out** your letters
4. **Make** phone calls
5. **Write** emails

**WORK HARD, PRAY HARD, and TRUST HARD!**

### A. There are **two important steps** in communicating your needs to others:

#### Step One: **Making a Contact List**

Begin by compiling a list of as many people as you know.

- **HOME Church contacts**, both past members and present church members, your Pastor, Youth Pastor and workers, Sunday School teachers, children's ministry leaders, etc
- **Relatives**. Grandparents, uncles and aunts, cousins, brothers and sisters, and of course, parents.
- **Friends**. Roommates, suitemates, floor leaders, and consider those with whom you have shared hobbies, sports, or other interests.
- **OTHER Contacts**. Don't forget your teachers, Dorm Supervisor, doctors, dentists, neighbors, those whom you have worked for as an employee.

**Helpful suggestion:** Ask someone close to you, a parent or friend, to review your list. They'll often can think of people you've forgotten. ASK YOUR PASTOR for contacts or help.

#### Step Two: **Communicating to those on your Contact List**

**The #1 method is One-on-one communication**

**Followed by phone calls, letters, and presentations.**

As much as possible make **personal contacts** with as many of those on your contact list as you can

1. to share your burden
2. to tell them how **they** can be a part of the Lord's work through what you'll be doing this summer.
3. Then tell them you will be **sending them a letter.**

### B. **Keys to Raising Support:**

**Rule #1:** Whether you are making a personal visit, calling on the phone, or giving a presentation, always **seek to communicate**

1. **What you will be doing and**
2. **How they (as your supporters) can be part of God's work!**
3. **Where you are going, when you are going, why you are going, and with whom you are going.**

**Rule #2:** When giving your presentation or a brief testimony about the Missions trip always **STAY POSITIVE** and **BE SPECIFIC**.

1. State that you are part of a team servicing under **HEARTLAND BAPTIST MISSIONS**.
2. INFORM SUPPORTERS:
  - That the **FINANCIAL DONATIONS** given through HBM are: **tax deductible** and **will be receipted**.
  - HBM will need the donor's address
3. CHECKS ARE
  - to be made out to **HEARTLAND BAPTIST MISSIONS**
  - They need to **attach a note** indicating who the money is designated for so that the gift goes into the right team member's account.
4. The trip is **to encourage and help missionaries** through
  - Tract distribution,
  - Bible Clubs,
  - Medical Clinics,
  - Evangelistic Campaigns,
  - Puppet Ministries
  - Church Services,
  - Public School Outreaches etc.
  - Teaching
5. State that you are going on a summer mission trip because
  - **God HAS directed you to do so.**
  - Share a **Bible verse** God has given to you or
  - Your testimony on ***how He has led you*** to make this decision. (Called you to missions, begun supplying your needs,) etc.
6. **BE SPECIFIC** in communicating the following:
  - a. The exact **amount of funds** you need for the trip.
  - b. The **time deadline** by which money is needed
  - c. State the **purpose for the funds**:  
(for airfare, lodging, food, transportation in the country, country exit fees, missionary supplies, ministry materials, etc.)
  - d. **How they can help.**
    - They can **PRAY** for:
      1. You and your team as you prepare.
      2. Effective **language skills**
      3. **Protection** for health and in traveling
      4. For **souls to be saved and missionaries encouraged**
    - They can **GIVE** financially whatever God lays on their heart
    - They can **DONATE** medical supplies, Bibles, Tracts, specific missionary needs and requests

**Your Support Letter has already been written for you**

**Step one: PRAY! Start **NOW!****

**Step two: Begin your Contact List.**

**Step three: Make contact** with those on your list.